



# AOP Health

# Management



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AOP Health is the European pioneer  
for integrated therapies for rare diseases  
and in critical care.



## Our Vision

*The most trusted company for  
integrated therapies for rare diseases  
and in critical care in Europe.*



## Our Mission

*Transforming the patient's  
experience with our passion,  
know-how and dedication.*

# Our Values



## AGILE

*Creating value by making smart and fast decisions in a matrix structure while driving and adapting to change.*



## AMBITIOUS

*Knowing what we need to do to help patients, having clear goals, and working hard to accomplish them.*



## ALIGNED

*Working collaboratively, implementing aligned decisions and adapting to change.*



## ACCOUNTABLE

*Taking ownership for outcomes at all organizational levels.*



## APPRECIATIVE

*Recognizing achievements, appreciating each other, and celebrating success.*

# Facts & Figures

**VIENNA**  
HEADQUARTERS

Over the past 25 years, the company has become an established provider of integrated therapy solutions from its headquarters in Vienna, its subsidiaries and representative offices throughout Europe and the Middle East, as well as through partners worldwide.

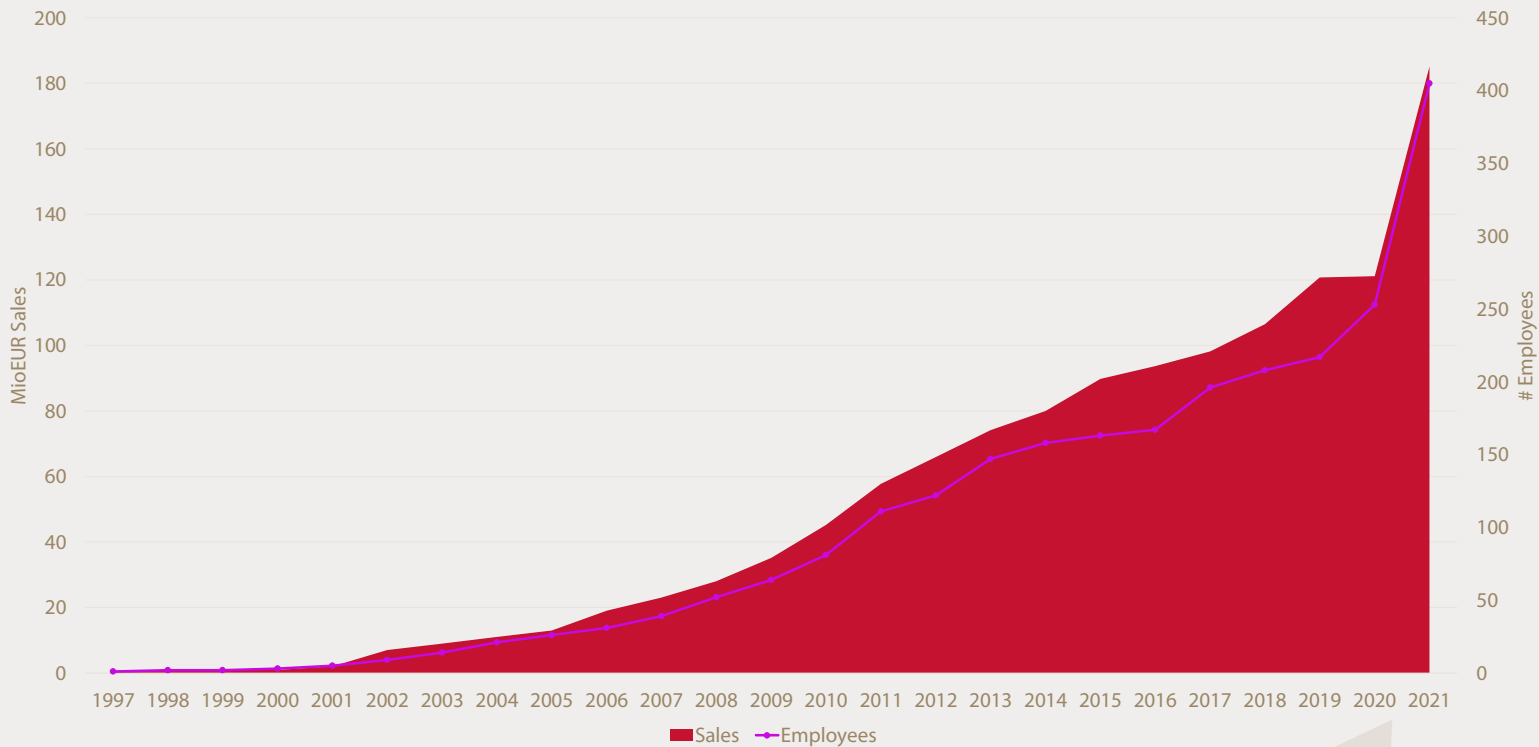
**500+**  
EMPLOYEES

AOP Health is an international team of more than 450 dedicated and agile specialists in more than 20 countries.

**€ 200m+**  
IN REVENUE FOR  
2022

AOP Health's financial stability and success is important to make further impact in the field of rare diseases and in critical care.

# Committed to continuous growth



Up to 20% of revenues  
reinvested in  
**R&D**

2021



# Facts & Figures

77%

EXPORT  
RATIO

With an export ratio of about 75%, today AOP Health is active internationally and is one of the leading companies in this sector in Austria.

4

THERAPEUTIC  
AREAS

AOP Health develops, produces and markets innovative solutions in the therapeutic areas of Hemato-Oncology, Cardiology & Pulmonology, Critical Care and Neurology & Metabolic Disorders.

20%

INVESTMENT IN  
PIPELINE

A significant part of the turnover is invested in future therapies.

# An Excellent Place To Work

35+

LANGUAGES

We at AOP Health speak more than 35 languages in-house, uniting ambitious colleagues from all over the world.

50%

WOMEN IN MANAGEMENT

At AOP Health, more than 50% of all management positions are occupied by women.

70%

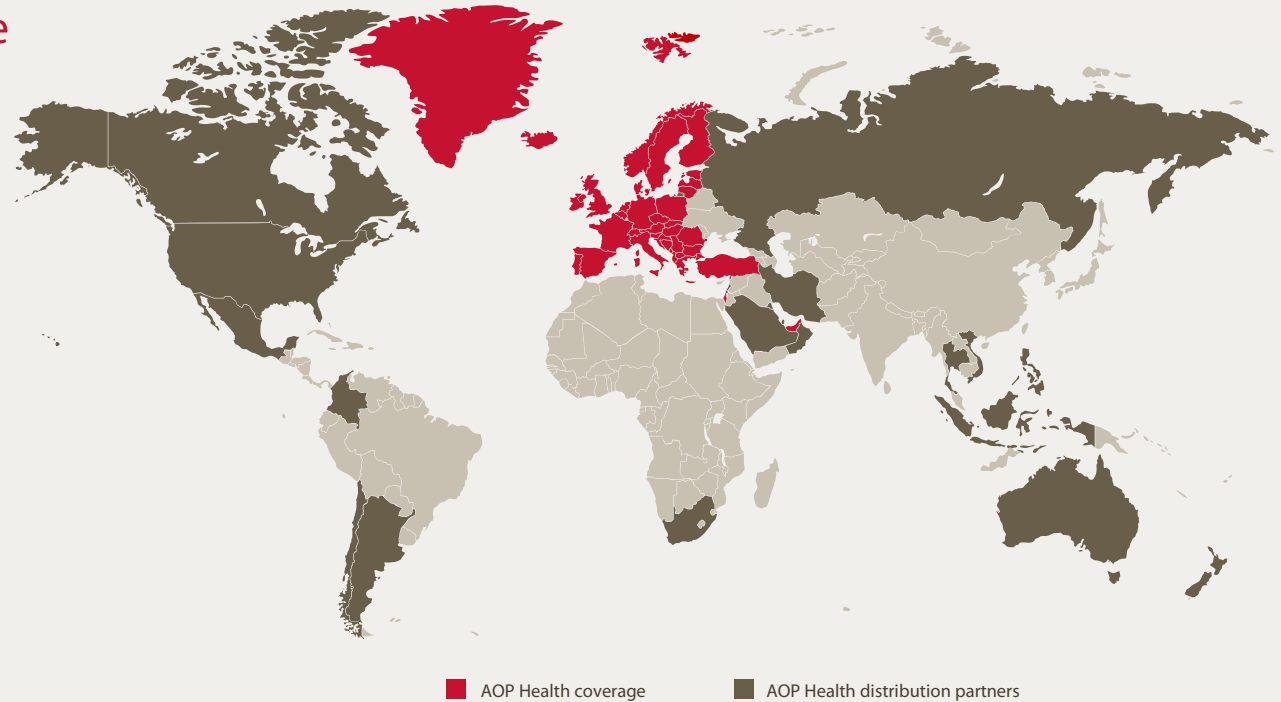
ACADEMICS

We are proud that 70% of the AOP Health team hold an academic degree applying their knowledge for the benefit of patients with rare and special diseases.

# Markets

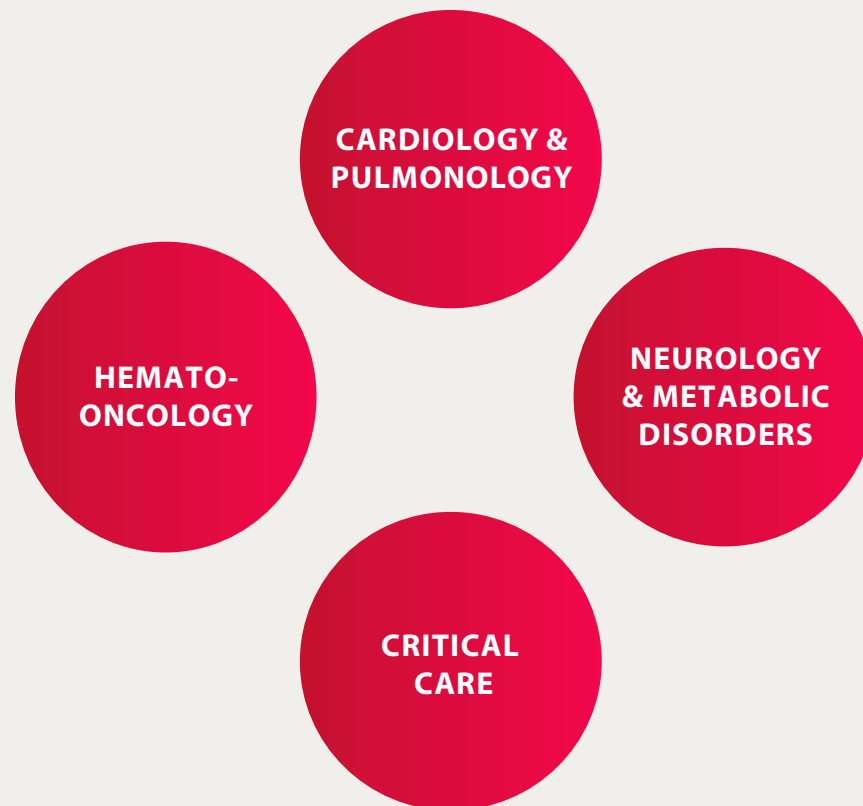
The AOP Health Group is active in more than 55 countries worldwide through partnerships.

- The **AOP Health Group operates in all European countries**, the United Arab Emirates and Israel with more than 20 subsidiaries and representative offices.
- The AOP Health Group serves the **entire global market**.
- The AOP Health Group is active in more than 55 countries worldwide through **partnerships**.



# Treatment Areas

- The AOP Health Group has **25 years of experience** in the fields of rare diseases and critical care.
- We place the **needs of patients and healthcare professionals** at the heart of our work.
- The **complete life cycle of products** - from science and early development to patient care - all under one roof.
- 13 ongoing **research programs**



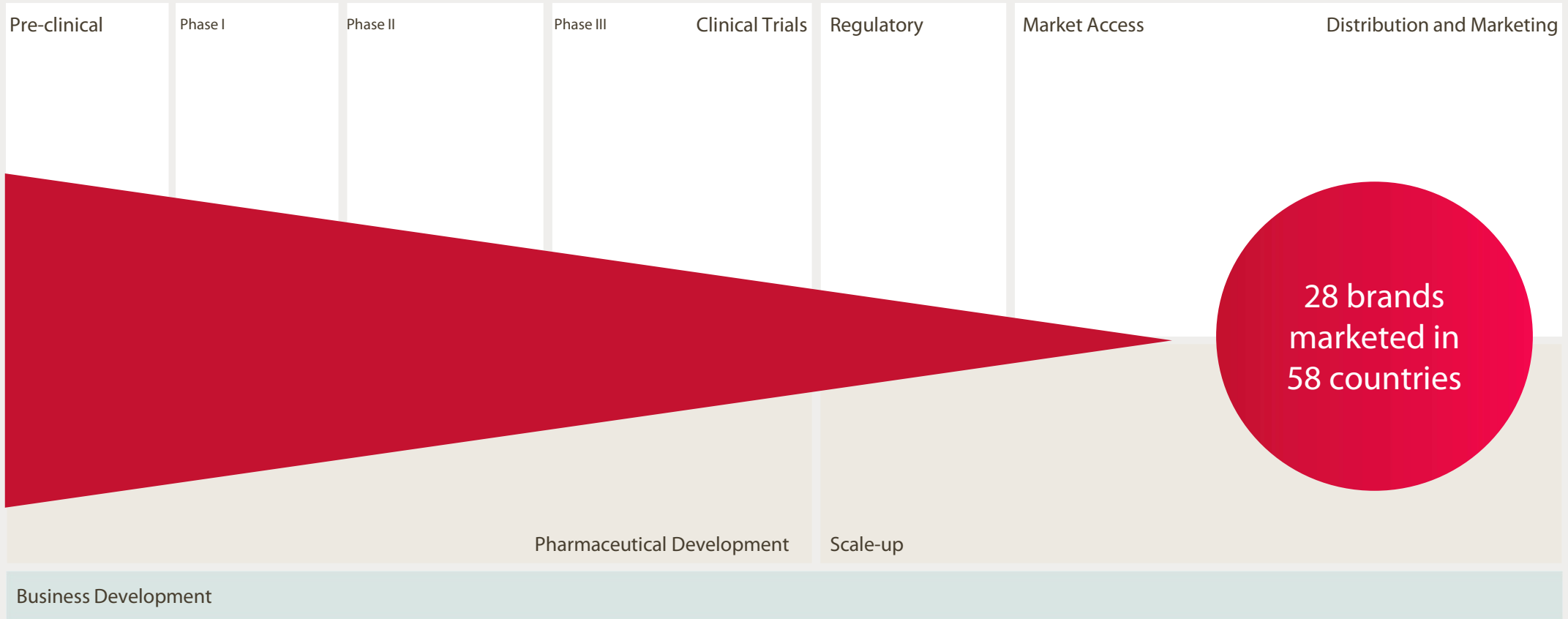
## Integrated Therapies

28 MEDICINAL PRODUCTS

MEDICAL DEVICES

PATIENT SERVICE

# Bringing Innovation To Patients



# Partners are Important for Bringing Therapies to Patients

50+

DEVELOPMENT  
PARTNERS

- Preclinical Development
- Drug Development
- Clinical Development

20+

MANUFACTURING  
PARTNERS

- Small molecules
- Biologics, Proteins
- Cytostatics

150+

DISTRIBUTION  
PARTNERS

- Middle East
- Australia, Canada, USA
- Latin America
- Asia

# AOP Health's Manufacturing Locations

● **FP:** Finished Products    ● **API:** Active Pharmaceutical Ingredient

## **Austria**

Vienna

## **Austria**

Fischamend

## **Germany**

Wolfratshausen  
Wülfing  
Marburg  
Ilsenburg

## **Germany**

Berlin  
Freiburg  
Raubling

## **Switzerland**

Sisseln

## **Italy**

Milan

## **Spain**

Barcelona

## **France**

Aramon

## **Sweden**

Solna



# Contact

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*Needs.  
Science.  
Trust.*